**IATA Strategic Partnerships**

**Order Form**

1. **IATA Strategic Partner (SP)**

|  |  |
| --- | --- |
| Company Name |  |
| Full Address |  |
| Country or Territory |  |
| Contact name |  |
| Job title |  |
| Telephone |  |
| Email |  |
| VAT # |  |

1. **IATA Strategic Partner Billing details (if different than above)**

|  |  |
| --- | --- |
| Full Address |  |
| Country or Territory |  |
| Billing Contact name |  |
| Billing Contact Email |  |

1. **Areas of Involvement** (AoI, see <https://www.iata.org/en/about/sp/areas/>)

|  |  |  |  |
| --- | --- | --- | --- |
| Areas of Involvement (AoI) | | SAP Mat. # | Yearly Fee (USD) |
|  | Accessibility (ACC) | 754039 | **15,000** |
|  | Aircraft Recovery (AR) | 702807 | **7,000** |
|  | Airline Industry Economics (AIE) | 752077 | **20,000** |
|  | Air Traffic Management (ATM) / Communications Navigation Surveillance (CNS) | 753965 | **10,000** |
|  | All Cargo (ALL) *(includes SPC, ECC, DCG, Air Mail Board)* | 753003 | **37,500** |
|  | Architecture & Technology (ART) | 752935 | **15,000** |
|  | All Baggage Services (BAGS) | 702810 | **25,000** |
|  | Customer Experience & Facilitation (CXF) *(includes CU)* | 753502 | **30,000** |
|  | Common Use (CU) | 702815 | **10,000** |
|  | Cyber Security (CS) | 753351 | **10,000** |
|  | Data and Technology POC (DAT) | 753968 | **30,000** |
|  | Digital Aircraft Operations (DAO) | 751280 | **10,000** |
|  | Digital Cargo (DCG) | 753380 | **15,000** |
|  | E-Commerce and Cargo Operations (eCC) | 754161 | **15,000** |
|  | Flight Operations (FO) | 752107 | **15,000** |
|  | Fuel Services (FS) *(includes TFG)* | 702821 | **20,000** |
|  | Fuel Technical Group (TFG) | 702822 | **15,000** |
|  | Ground Operations (GO) | 702828 | **10,000** |
|  | Industry Taxation (TX) | 702823 | **10,000** |
|  | New Aircraft Technologies (NATs) | 753817 | **12,500** |
|  | Offers and Orders Transformation (OOT) | 753916 | **20,000** |
|  | Open API (API) | 754162 | **20,000** |
|  | Payments (PMT)\* | 754327 | **20,000** |
|  | Plan Standards (PLAN) *(includes ART)* | 752934 | **20,000** |
|  | Risk Management & Insurance (RMI) | 702831 | **10,000** |
|  | Safety (SFT) | 702832 | **15,000** |
|  | Security (SEC) | 702833 | **12,500** |
|  | Settlement and Accounting Standards (SAS) *(includes ART)* | 752933 | **20,000** |
|  | Shop Order Pay (SOP) *(includes ART)* | 752932 | **30,000** |
|  | Special Cargo & Pharmaceuticals (SPC) | 753472 | **10,000** |
|  | Sustainability (SUS) | 702817 | **20,000** |
|  | Technical Operations & MRO (MRO) *(includes DAO)* | 753474 | **15,000** |
|  | Unit Load Devices (ULD) | 702837 | **10,000** |
| To participate in the AGM a SP may choose from the above AoIs totalling at least USD 65,000 (AGM fee). A SP may also choose to pay the difference between the price of the selects AoIs and the AGM fee or simply pay the AGM fee. | | | |
|  | Annual General Meeting and World Transport Summit *(AGM/WATS)* | 702809 | **65,000** |
| Total (USD, to be entered manually by the SP) | | | **\_\_\_\_\_,\_\_\_\_\_** |

\*Available as of August 2025

**International Air Transport Association (IATA)**

|  |  |
| --- | --- |
| Address | 33 Route de l'Aéroport, 1215 Geneva, Switzerland |
| Contact name | Mr. Sebastian Tirado |
| Job title | Head Strategic Partnerships |
| Telephone | +41 22 770 2512 |
| Email | partnership@iata.org |

1. **Method of Payment**

|  |  |  |
| --- | --- | --- |
|  | Direct transfer (in US Dollars) | IATA’s Account No. 404-903-7, Royal Bank of Canada, Place Ville Marie, Montreal, Quebec, Canada, H3C 3B5; Main Branch: 0001 - Bank I.D.: 00000003 - Swift Code: ROYCCAT2 - ABA: 021000021 - USD Account #: 404-903-7 |
|  | **IATA Clear House (ICH) number** |  |

1. **Desired Membership Start Date**

|  |  |
| --- | --- |
| Month |  |
| Year |  |
| PLEASE NOTE: The Strategic Partnerships membership will ONLY be activated upon written confirmation from IATA following receipt of the full payment. | |

|  |  |
| --- | --- |
|  | I want to commit for 3 years and benefit from the 5% discount as stated in the Terms and Conditions paragraph 13.2. I understand I cannot withdraw from any of the Areas of Involvement selected on the previous page for the duration of the Discount Term in order to benefit from the discount. |

All applications to become a Strategic Partner, are made subject to IATA’s Strategic Partnerships Terms and Conditions (the “Terms”). **By signing this Strategic Partnerships Order Form (the “Order”), you agree to be bound by the Terms**, which are incorporated into the Order and available at [www.iata.org/spp-terms](http://www.iata.org/spp-terms).

|  |  |
| --- | --- |
| For and on behalf of the Strategic Partner | |
| Signature |  |
| Full Name (print) |  |
| Job title |  |
| Date |  |

Sign this Order Form above and email it to IATA at partnership@iata.org with SAP-CPnS@iata.org in copy (or mail it to IATA Strategic Partnerships, 33 Route de l'Aéroport, 1215 Geneva, Switzerland).