

Willis Lease Finance Corporation

LEASING • TRADING • MATERIALS & SERVICES



The pioneer in aviation solutions for over 30 years

Presentation for: IATA 15th Maintenance Cost Conference

Presented by: Willis Lease Finance Corporation

Name: Charles Willis

Title: CEO & Chairman

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ConstantAccess™

With **ConstantAccess™**, customers can lease the engines they need, when they need them.

Customers *have* preferred access, on demand, to our worldwide portfolio of engines with **availability guaranteed**.

For LEAP-1A/B engines & GEnx
(CFM56-5B, 7B & V2500 limited)

4 Levels of **ConstantAccess™**

- Silver
- Gold
- Platinum
- Standby (GEnx only)



**BUY FEWER ENGINES.
SAVE MILLIONS IN REPAIRS.**

Introducing ConstantAccess™.
For LEAP-1A/B engines

Why own and capitalize a spare engine when you can have preferred access, on demand, to our worldwide portfolio of engines?


Availability guaranteed.

 **Willis Lease Finance Corporation**
Power to Spare – Worldwide®

+1 415.408.4742 www.willislease.com



ConstantAccess™ Capability Matrix

	Silver	Gold	Platinum	Standby
LEAP	✓	✓	✓	★
GEnx	✓	★	★	✓
CFM56-5B	✓	★	★	✗
CFM56-7B	✓	★	★	✗
V2500	✓	★	★	✗

★ - considered on a case-by-case basis



ConstantThrust™

With **ConstantThrust™**, Willis Lease will cover the cost and risk of engine maintenance by replacing a removed engine with another serviceable engine from our nearly \$2 billion portfolio of assets, saving airline customers the significant time, money and risk associated with engine heavy maintenance.

Benefits of ConstantThrust™

- **Reduces** engine change costs by 50%
- **Eliminates** expensive engine shop visits
- **Minimizes** end-of-lease aircraft return condition costs

Targeted Assets

- 737NG & A320 fleets

Targeted Transactions

- Sale and leaseback of the whole aircraft
- Sale and leaseback of installed engines only



TRANSITIONING out of 737NG or A320 fleets?
FORECASTING engine maintenance costs?

Think ConstantThrust™.

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REDUCE engine change costs by 50%. **ELIMINATE** expensive engine shop visits.
MINIMIZE end-of-lease aircraft lease return costs.

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