

A nighttime photograph of a city skyline, likely Miami, featuring several illuminated high-rise buildings and palm trees in the foreground. The sky is a deep blue, and the water in the foreground reflects the city lights.

CNS

PARTNERSHIP

CONFERENCE

Miami, USA
13-15 May 2025

PROGRAM

CNS 
An IATA Company

CNS

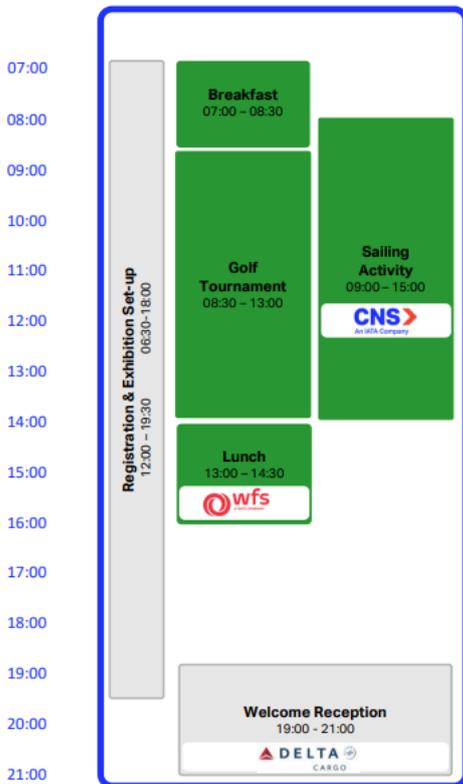
PARTNERSHIP

CONFERENCE

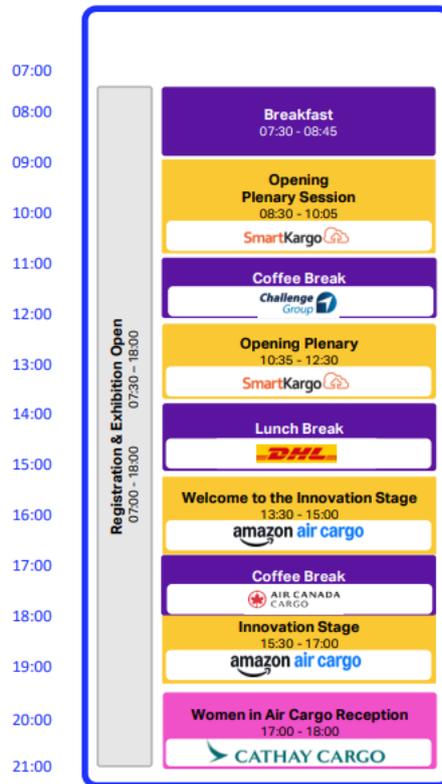
CNS PARTNERSHIP CONFERENCE 2025

Event Roadmap

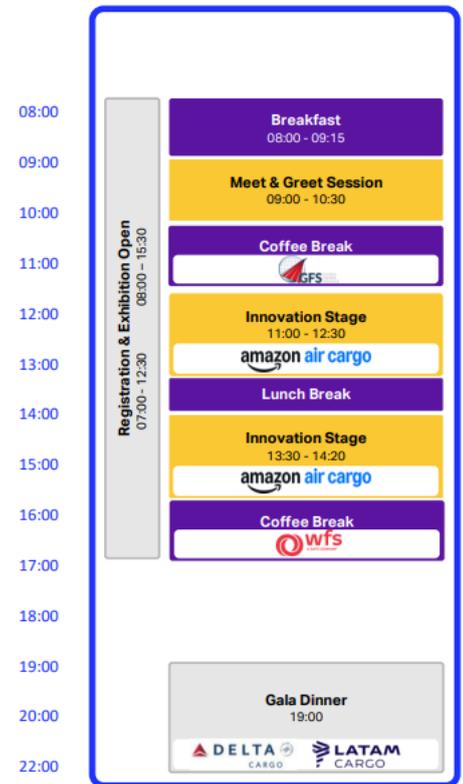
Tuesday, May 13



Wednesday, May 14



Thursday, May 15



The version as of 14 May 2025. This document is subject to change.

PARTNERSHIP CONFERENCE

Tuesday, 13 May - GOLF

07:00 – 08:30

GOLF BREAKFAST

Advance subscription and registration required
Orchid Lounge & Terrace

CNS PARTNERSHIP GOLF CLASSIC – Update

Due to unfavorable heavy rain conditions, we are sorry to announce that the initial CNS Partnership Golf Classic Tournament is replaced by an indoor Golf Experience at Top Golf, located 20 minutes away from the JW Marriott Miami Turnberry Resort & Spa.



08:15

Coach departure to Top Golf

09:00 – 12:00

Enjoy a great indoor Golf Experience at Top Golf!

12:00

Coach transfer back to the JW Marriott Miami Turnberry Resort & Spa

13:00 – 14:30

GOLF LUNCH sponsored by
Orchid Lounge & Terrace



19:00 – 21:00

WELCOME RECEPTION sponsored by
Cascata Pool



CNS

**PARTNERSHIP
CONFERENCE**

Tuesday, 13 May - SAILING

09:00 – 15:00 **SAILING ACTIVITY** sponsored by 
Advance subscription and registration required



- 09:00** **Meeting Point and Coach Transfer**
Majestic Porte Cochere

- 10:00** **Arrival at Bayside Marina and Boarding**

- 10:15** **Sailing** from the south to Biscayne Bay sail in Biscayne National Park in the Atlantic Ocean
Stretch out and soak up the sun, enjoy a relaxing swim and enjoy the many water toys (Noodle floats & aqua jump, swim mats, use of swim masks)

- 12:30** **Lunch break**

Cruising past Fisher Island where Oprah, Jennifer Lopez and many other celebrities have homes. On return, cruise through the Government Cut and the busy port of Miami, home of many cruise lines.

- 14:15** **Bus pickup and Coach Transfer**
Bayside Marina

- 15:00** **Arrival at JW Marriott Miami Turnberry Resort & Spa**

- 19:00 – 21:00** **WELCOME RECEPTION** sponsored by 
Cascata Pool

#CNSPartnership

CNS
An IATA Company

CNS

PARTNERSHIP CONFERENCE

Opening Plenary
sponsored by:



Wednesday, 14 May

OPENING PLENARY

Conference Center South
Royal Ballroom

08:30 – 08:35

Welcome Address CNS

- **Alicia Lines**, President, Cargo Network Services

08:35 – 08:45

Welcome Address - Miami Dade County Authorities

- **Daniella Levine Cava**, Mayor Miami Dade County

08:45 – 08:55

Welcome Address – Freight Forwarding Community

- **Brandon Fried**, Executive Director, Airforwarder Association

08:55 – 09:00

Legal Brief – CNS General Counsel

- **Carlos Tornero**, General Counsel, Cargo Network Services

09:00-09:15

Welcome Address – Keynote CNS Member.

- **Patrick Moebel**, President, FedEx Logistics

09:15-09:35

State of the Industry

Gain insights into the current state of the U.S. air cargo industry, including key economic trends, operational challenges, and market dynamics. An IATA economist will present an analysis of financial performance, demand patterns, regulatory impacts, and sustainability efforts shaping the sector.

- **Andrew Matters**, Director Sustainability & Economics, IATA.

09:35-10:05

Powering the Future of Sustainable Air Cargo

Explore key initiatives driving sustainability in air cargo, with a focus on SAF adoption and emissions tracking. Panelists will discuss the challenges and opportunities of integrating SAF in cargo operations and the role of CO₂ Connect in enhancing emissions transparency. Gain insights into how these efforts align with industry goals and the path to a greener future.

Moderated by **Michael Schneider**, Assistant Director Environmental Programs, IATA

- **Josie Barbara**, General Manager Cargo Alliances & Sustainability, Delta Cargo
- **Galo Sanchez**, Executive VP, Elite Group
- **Maria Isabel Colom**, Manager Commercial Strategy, avianca cargo

10:05-10:35

NETWORKING BREAK sponsored by
Exhibition Hall, Majestic Ballroom



#CNSPartnership



Wednesday, 14 May

OPENING PLENARY -Conference Center South
Royal Ballroom**10:35-11:20****Leadership in Air Cargo: Navigating Trade Policies and Global Market Shifts**

This exclusive panel brings together top air cargo CEOs to discuss how U.S. trade policies are shaping the future of global commerce. From regulatory shifts to economic strategies, panelists will explore the challenges and opportunities these changes present for the industry. Gain firsthand insights into how leaders are navigating market disruptions, geopolitical tensions, and supply chain transformations to drive resilience and growth.

Moderated by **Peter Cerda**, Regional Vice-President The Americas, IATA

- **Andrés Bianchi**, CEO, LATAM Cargo
- **Peter Penseel**, President, Delta Air Lines Cargo
- **Stephanie Abeler**, VP Americas, Lufthansa Cargo
- **Basil Khalil**, VP Operations Central America and the Caribbean, FedEx Express.

11:20 – 11:50**Next-Gen Logistics: Enhancing Safety and Agility Through AI and Automation**

Technology is revolutionizing cargo operations through AI, machine learning, and computer vision—enhancing safety, predicting demand, preventing booking errors, and optimizing capacity. This panel explores how these tools boost efficiency, improve service, and reduce risks in warehouses and beyond, creating smarter and safer logistics systems. Join us to explore the future of intelligent cargo management.

Moderated by **Brendan Sullivan**, Director Cargo, IATA

- **Daniel Leng**, COO, LATAM Cargo
- **Brian Hogdes**, Managing Director, Strategy & Planning, American Airlines Cargo

11:50 – 12:05**Keynote SmartKargo**

- **Olivier Houri**, EVP & Chief Revenue Officer (CRO), SmartKargo

12:05 – 12:30**New Security Requirements From the U.S. Government (ACAS)**

Ensuring compliance with Air Cargo Advance Screening (ACAS) requirements is essential for maintaining the security and efficiency of air cargo operations. ACAS enhances supply chain protection by requiring advance electronic data submission for risk assessment before cargo is loaded onto aircraft bound for the United States. However, compliance can present challenges, including data accuracy, integration with existing logistics systems, and potential delays in cargo clearance. This panel will explore the critical role of ACAS in air cargo security, the common obstacles in meeting its requirements, and strategies to ensure seamless compliance while maintaining operational efficiency.

CNS

PARTNERSHIP

CONFERENCE

Opening Plenary
sponsored by:



Wednesday, 14 May

OPENING PLENARY -

Conference Center South
Royal Ballroom

Moderated by **Christian Piaget**, Head Cargo Boarder Management, IATA

- **Anne Schultz**, Head of Production Americas, Lufthansa Cargo
- **Brigitte Igova Putman**, Manager Cargo Compliance & Quality Control, United Airlines
- **Vladimir Camacho**, VP- Accounts & Business Development, SmartKargo
- **Brandon Fried**, Executive Director, Airforwarder Association

12:30 – 13:30



LUNCH BREAK sponsored by
Exhibition Hall, Majestic Ballroom

#CNSPartnership

CNS 
An IATA Company

Wednesday, 14 May**INNOVATION STAGE -**Conference Center South
Majestic Ballroom**13:30 – 13:35****Welcome to the Innovation Stage****13:35 – 14:00****Building Future-Ready Air Cargo Partnership**

In today's air cargo landscape, strategic partnerships are essential for growth and efficiency. This panel gathers industry leaders to explore how collaboration is driving innovation, improving operations, and enhancing the customer experience. Through real-world examples, we'll highlight how partnerships are creating value across the supply chain—for airlines, freight forwarders, and customers alike.

Moderated by **Ben Barrocas**, Country Manager USA & Canada, IATA.

- **Stacy Martinez**, Head Business Development and Sales, Amazon Air
- **Diogo Elias**, CEO, Avianca Cargo.
- **Arthur Brown**, President, Air Cargo, International Bridge.

14:00 – 14:30**Dangerous Good Panel**

Proper handling of dangerous goods is critical to air cargo safety. This panel will highlight the importance of responsible DG management, the risks posed by hidden dangerous goods, and the tools available to identify and mitigate these threats. Industry experts will discuss best practices and strategies to enhance compliance, reduce risk, and ensure the secure transportation of hazardous shipments

Moderated by **David Wall**, Director Safety and Cargo Compliance & Cargo Solutions

- **Salih Kamil Salihoglu**, Vice President of Americas, Turkish Cargo
- **Timothy Sparks**, Director Americas Restricted Commodity, DHL
- **Ada Diaz**, Ramp Manager, FedEx Logistics.
- **Boris Padilla**, Regional Commercial Head, IATA

14:30 – 15:00**Sustainable Decarbonization of Aviation in Latin America: Study by MIT financed by LATAM Airlines Group and Airbus**

The study "Sustainable Decarbonization of Aviation in Latin America: Assessment of Emission Mitigation Policies, Aviation Demand, and Aircraft Fuel Consumption through 2050" aims to analyze the alternatives for achieving the goal of net-zero CO₂ emissions by 2050 in the aviation sector in Latin America and to make recommendations for the development of public policies, focusing on six specific countries: Brazil, Chile, Colombia, Ecuador, Mexico, and Peru.

- **Cristina Oñate**, VP Sustainability & Product, LATAM Cargo.
- **Angelo Gurgel**, Principal Research Scientist, MIT - Massachusetts Institute of Technology

15:00 – 15:30**NETWORKING BREAK** sponsored by
Exhibition Hall, Majestic Ballroom

CNS

PARTNERSHIP CONFERENCE

Innovation Stage
sponsored by:



Wednesday, 14 May

INNOVATION STAGE -

Conference Center South
Majestic Ballroom

15:30 – 16:00

The Impact of Certification in Driving Excellence in Air Cargo

Join industry leaders as they delve into the transformative impact of certification on the air cargo supply chain and highlight how it drives a culture of continuous improvement, fosters collaboration, and cultivates credibility and trust within the industry.

- **Thierry Leger**, Assistant Manager Cargo Certifications, IATA
- **Daniela Vial**, Product Development Director, LATAM Cargo

16:00 – 17:00

Women in Air Cargo Panel

This panel explores how diversity in all aspects strengthens the air cargo industry, fostering innovation, resilience, and business success. Industry leaders will discuss the crucial role people play in shaping a more inclusive and dynamic sector, highlighting strategies to embrace diverse perspectives for sustainable growth.

Moderated by **Andress Lam**, Head of Cargo Digital, Cathay Cargo

- **Janice Kwan**, Cargo Global Partnerships Manager, Cathay Cargo.
- **Jessica Orme**, Cargo Global Partnership Manager Americas, Cathay Cargo
- **Samira Benomar**, Procurement Manager Americas, KWE
- **Camilo Gallo**, Area Cargo Manager, Miami, Latin America, Mexico., Cathay Cargo

17:00 – 18:00

WOMEN IN AIR CARGO RECEPTION sponsored by
Majestic Ballroom & Foyer



#CNSPartnership

CNS 
An IATA Company

Thursday, 15 May

MEET & GREET SESSION -

Conference Center South
Royal Ballroom

09:00 – 10:30

Meet & Greet

An exclusive networking opportunity designed to foster meaningful connections between airlines and Freight Forwarders. Participants can pre-schedule meetings to exchange contacts, explore potential partnerships, and discuss business opportunities in a dynamic, fast-paced format. Don't miss this chance to expand your network and build valuable industry relationships.

10:30 – 11:00

NETWORKING BREAK sponsored by
Exhibition Hall, Majestic Ballroom



INNOVATION STAGE -

Conference Center South
Majestic Ballroom

11:00 – 11:30

Cargo Account Settlement System (CASS) .

Discover new insights on how CNS supports billing solutions with the evolution of Air Cargo. This session will update on the Global CASSLink, CNS with New payment solution (FlexPay).

- **Camile Chan**, Product Manager, CASS
- **Ricardo Van Eerdewijk**, Key Account Manager, CNS

11:30 – 12:00

CO2 Connect

Learn how IATA CO₂ Connect provides accurate, industry-approved CO₂ emissions calculations using real airline data. This session will highlight the tool's benefits for air cargo stakeholders and invite more airlines to contribute data, supporting greater transparency and sustainability in the industry.

- **Pedro de la Fuente**, Senior Manager Sustainability, IATA.

12:00 – 12:30

Building the cargo value chain workforce of the future

Explore the latest trends and opportunities in cargo training, including industry-led programs designed to develop the next generation of air cargo professionals. This session will highlight Western Michigan University's integration into the CNS Cargo Path, emphasizing the importance of collaboration between academia and industry to attract and train new talent.

- **Jose Solorzano**, Manager Industry Solutions, IATA
- **Dr. Selim Ozyurek**, Faculty Specialist, Western Michigan University

12:30 – 13:30

LUNCH BREAK

Exhibition Hall, Majestic Ballroom

#CNSPartnership

Thursday, 15 May

INNOVATION STAGE -

Conference Center South
Majestic Ballroom

13:30 – 14:00

Data Analytics Solutions – Unlocking Insights with CargoIS

Discover how IATA's CargoIS provides comprehensive market intelligence for the air cargo industry. This session will demonstrate the platform's capabilities, including access to data from over 80,000 unique trade lanes, enabling users to analyze market trends, benchmark performance, and make informed business decisions. Learn how CargoIS can enhance your strategic planning and operational efficiency.

- **Philippe Siponen**, Senior Product Manager Cargo BI, IATA

14:00 – 14:20

FIATA Presentation – Digitalisation: The Key to a Future-Ready and Resilient Air Cargo Industry

In an uncertain environment, the airfreight logistics industry must stay agile and collaborate among stakeholders to meet the challenges of modern airfreight. 'The Future of Airfreight' will focus on digitalization, robotics, interoperability, and multimodal transport, emphasizing trusted digital networks, cybersecurity, automation, data ownership, and FIATA's role in driving these advancements for a secure, sustainable, and resilient future."

- **Dr. Stéphane Graber**, Director General, FIATA

14:20 – 14:50

NETWORKING BREAK sponsored by
Exhibition Hall, Majestic Ballroom



19:00

GALA DINNER sponsored by
Majestic Ballroom, Foyer & Porte Cochere



CNS

PARTNERSHIP

CONFERENCE

With many thanks
to all our sponsors

Platinum Sponsor



Gold Sponsor



Silver Sponsors



Bronze Sponsors



Hospitality Suite Sponsors



Exhibitors



CROW HOLDINGS INDUSTRIAL



Federal Aviation Administration



Media Partners



Supporting Organization

